



Barclays ISP Call

February 8, 2018



This presentation contains forward-looking statements that reflect, when made, our current views with respect to current events and financial performance. Such forward-looking statements are subject to many risks, uncertainties and factors relating to our operations and business environment, which may cause our actual results to be materially different from any future results, express or implied, by such forward-looking statements. All statements that address future operating, financial or business performance or our strategies or expectations are forward-looking statements. In some cases, you can identify these statements by forward-looking words such as “may,” “might,” “will,” “should,” “expects,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “projects,” “potential,” “outlook” or “continue,” and other comparable terminology. Factors that could cause actual results to differ materially from these forward-looking statements include, but are not limited to, those discussed in our filings with the Securities and Exchange Commission, including our most recent Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q. New risks and uncertainties arise from time to time, and it is impossible for us to predict these events or how they may affect us. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events and/or otherwise, except to the extent required by law.

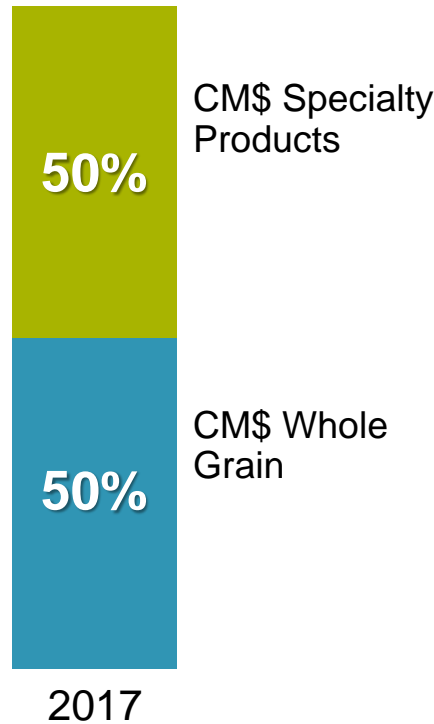
U.S. Silica: ISP At A Glance

TOP

Highest Contribution Margin Per Ton versus competition

~10%
5-year
CAGR
Contribution Margin

Shift to Specialty Products



Customers **1,300**

Facilities **16**

Products **210**

Contribution Margin from new products increased to **14%** of total ISP Contribution Margin in 2017

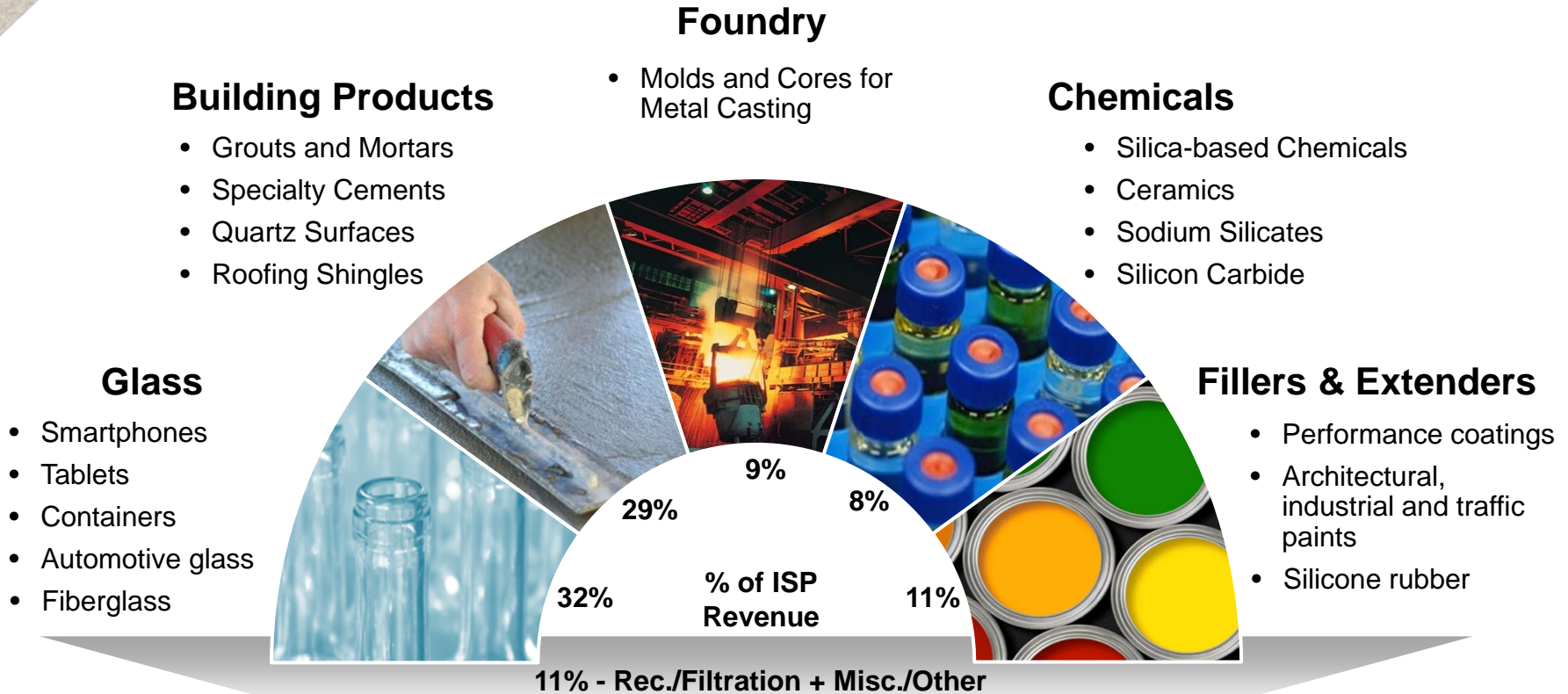
Sales Under Contract in 2018

~50%

New Product Pipeline

> 30 PROJECTS

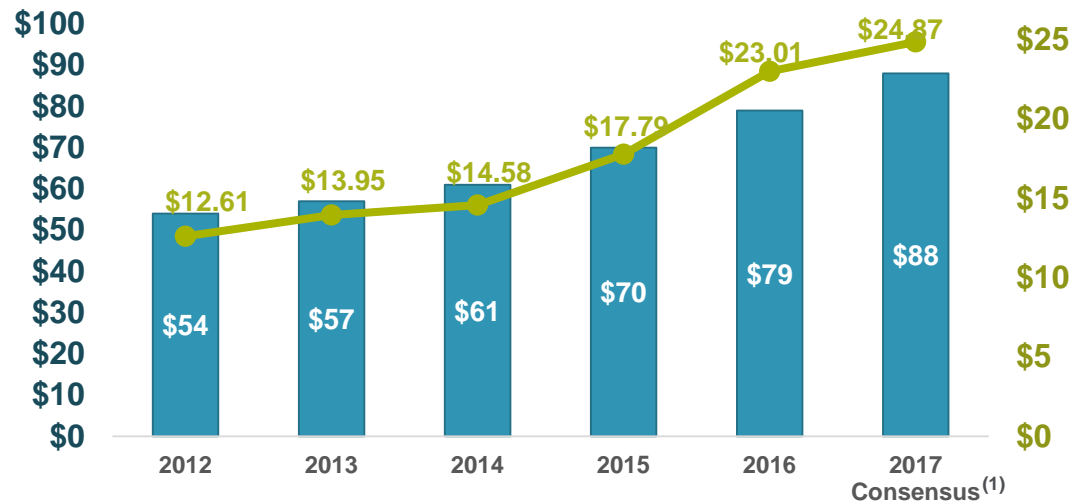
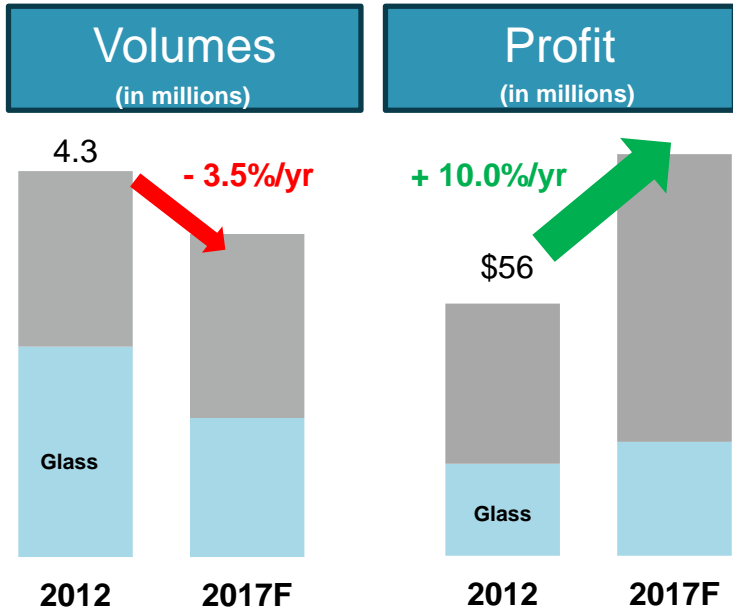
A Diverse Mix of End Markets with Long Term Loyal Customers



**>210 products, critical raw materials for long term customers
 – Top 5 customers >50 year relationships**

New Products Transform the Way We Do Business

10% CAGR - 2012 to 2017



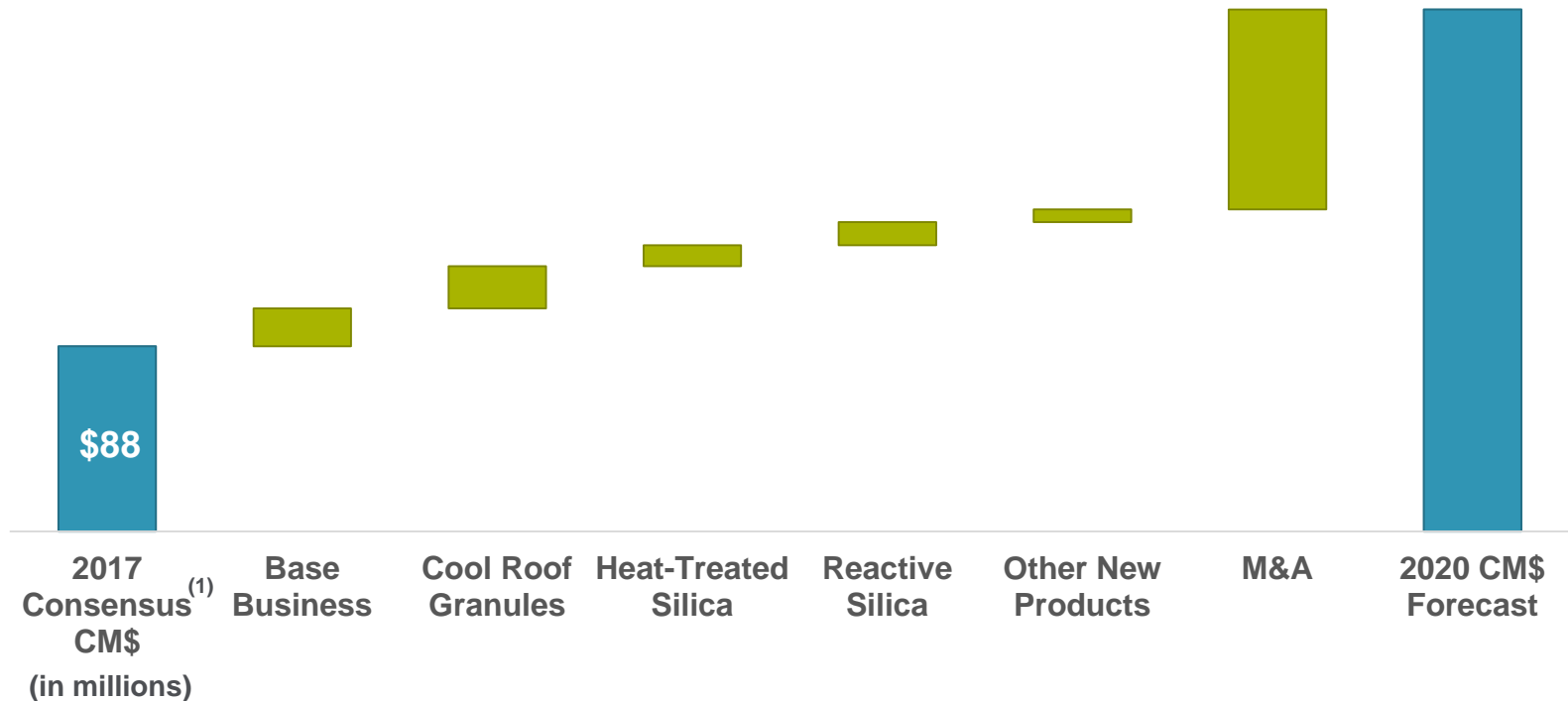
2012

- High volume
- Commodity business
- GDP Growth

2017

- R&D / new products
- Optimized product mix
- Enhanced value proposition

Our Path to Doubling Contribution Margin



- Increase the base business through price and share gain
- Focus on growing CRG and other new products
- Grow the business through adjacent acquisitions

